

# Graduate IO: Session 5

October 16, 2016

# Agenda

- ▶ estimation algorithm of BLP: MSM
  - ▶ Nevo (2000), Knittel and Metaxoglou (2014)
- ▶ new estimation strategy: Lu, Shi and Tao (2016)
  - ▶ application to housing market
- ▶ zero problem: Gandhi Lu and Shi (2016)

## Setup

- ▶  $x_j = (x_{j,1}, \dots, x_{j,K})$  is a vector of  $K$  observable characteristics of product  $j$
- ▶  $\xi_j$  is a characteristic of product  $j$  observed by consumers but not by econometricians
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- ▶ utility function

$$u_{ij} = x_j \beta_i - \alpha p_j + \xi_j + \varepsilon_{ij}$$

## Random Coefficients

- ▶ the  $K$  random coefficients are

$$\beta_{i,k} = \beta_k + \sigma_k \eta_{i,k}$$

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- ▶ decompose utility into two parts, the first is a “mean” utility and the second is a heteroskedastic error term that captures the effect of random tastes

$$v_{ij} = \sum_{k=1}^K x_{jk} \sigma_k \eta_{i,k} + \varepsilon_{ij}$$

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- ▶ now we can write the utility function as

$$u_{ij} = \delta_j + v_{ij}$$

## Market Share and Moment Condition

- ▶ the predicted market share of product  $j$

$$s_j(\delta, \sigma) = \int \frac{\exp(\delta_j + \sum_k x_{j,k} \eta_{i,k} \sigma_k)}{1 + \sum_m \exp(\delta_m + \sum_k x_{m,k} \eta_{i,k} \sigma_k)} d\Phi(\eta_i)$$



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- ▶ moment condition for GMM

$$E[\xi_j | z_j] = 0 \quad \forall j \text{ a.s.}$$

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$$\delta_j^{(n+1)} = \delta_j^{(n)} + \log (s_j^*) - \log [s_j (\delta, \sigma)]$$

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- ▶ find the value of  $\xi$  and minimize the GMM objective function

$$\left[ \frac{1}{J} \sum_{j=1}^J z_j' (\delta_j(\sigma) - x_j\beta + \alpha p_j) \right] W_J \left[ \frac{1}{J} \sum_{j=1}^J z_j (\delta_j(\sigma) - x_j\beta + \alpha p_j) \right]$$

## New Estimation Strategy

- ▶ Lu Shi and Tao (2016): “A Semi-nonparametric Estimator for Random Coefficient Logit Demand Models”

# Zero Problem

- ▶ Gandhi Lu and Shi (2016)

## Reading for Next Class

- ▶ Brian McManus, “Nonlinear pricing in an oligopoly market: the case of specialty coffee”, *The RAND Journal of Economics*, 2007